#### **FEATURES:**

# **Product summary**

This is an Endowment Assurance plan that provides greater financial protection against death throughout the term of plan. It pays the maturity amount on survival to the end of the policy term.

### Premiums:

Premiums are payable yearly, half-yearly, quarterly, monthly or through Salary deductions, as opted by you, throughout the term of the policy or earlier death.

Bonuses: This is a with-profit plan and participates in the profits of the Corporation's life insurance business. It gets a share of the profits in the form of bonuses. Simple Reversionary Bonuses are declared per thousand Sum Assured annually at the end of each financial year. Once declared, they form part of the guaranteed benefits of the plan. A Final (Additional) Bonus may also be payable provided a policy has run for certain minimum period.

### **BENEFITS:**

### Death Benefit:

Table No 88: Twice the Sum Assured plus all bonuses on the basic sum assured to date is payable in a lump sum upon the death of the life assured.

Table No 133: Thrice the Sum Assured plus all bonuses on the basic sum assured to date is payable in a lump sum upon the death of the life assured.

## Maturity Benefit:

The Sum Assured plus all bonuses declared up to maturity date is payable in a lump sum on survival to the end of the policy term.

## Supplementary/Extra Benefits:

These are the optional benefits that can be added to your basic plan for extra protection/option. An additional premium is required to be paid for these benefits.

### Surrender Value:

Buying a life insurance contract is a long-term commitment. However, surrender value will be available under the plan on earlier termination of the contract.

### **Guaranteed Surrender Value:**

The policy may be surrendered after it has been in force for 3 years or more. The guaranteed surrender value is 30% of the basic premiums paid excluding the first year's premium.

## Corporation's Policy On Surrenders:

In practice, the company will pay a Special Surrender Value – which is either equal to or more than the Guaranteed Surrender Value. The benefit payable on surrender reflects the discounted value of the reduced claim amount that would be payable on death or at maturity. This value will depend on the duration for which premiums have been paid and the policy duration at the date of surrender. In some circumstances, in case of early termination of the policy, the surrender value payable may be less than the total premiums paid.

The Corporation reviews the surrender value payable under its plans from time to time depending on the economic environment, experience and other factors.

## Benefit Illustration

# **Statutory Warning**

"Some benefits are guaranteed and some benefits are variable with returns based on the future performance of your life insurance company. If your policy offers guaranteed returns then these will be clearly marked "guaranteed" in the illustration table on this page. If your policy offers variable returns then the illustrations on this page will show two different rates of assumed investment returns. These assumed rates of return are not guaranteed and they are not upper or lower limits of what you might get back as the value of your policy is dependant on a number of factors including future investment performance."

Illustration 1: Table No 14

Age at entry: 35 years Policy Term: 25 years

Sum Assured: Rs.1,00,000/-Premium paying term: 25 years Mode of premium payment: Yearly Annual Premium: Rs.4,750/-

| End Of<br>Year | Total Premiums Paid Till<br>End Of Year | Benefit Payable On Death/Maturity At The End (Year |               |            |               |            |
|----------------|---|--|---------------|------------|---------------|------------|
|                |   |  | Variable      |            | Total         |            |
|                |   | Guaranteed   | Scenario<br>1 | Scenario 2 | Scenario<br>1 | Scenario 2 |
| 1              | 4,750                                   | 200000   | 2,100         | 5,700      | 202100        | 205700     |
| 2              | 9,500                                   | 200000   | 4,200         | 11,400     | 204200        | 211400     |
| 3              | 14,250                                  | 200000   | 6,300         | 17,100     | 206300        | 217,100    |
| 4              | 19,000                                  | 200000   | 8,400         | 22800      | 208400        | 222800     |
| 5              | 23,750                                  | 200000   | 10,500        | 28500      | 210500        | 228500     |
| 6              | 28,500                                  | 200000   | 12,600        | 34200      | 212600        | 234200     |
| 7              | 33,250                                  | 200000   | 14,700        | 39900      | 214700        | 239900     |

| 8      | 38,000                   | 200000   | 16,800        | 45600      | 216800        | 245600     |  |
|--------|--------------------------|--|---------------|------------|---------------|------------|--|
| 9      | 42,750                   | 200000   | 18,900        | 51300      | 218900        | 251300     |  |
| 10     | 47,500                   | 200000   | 21,000        | 57000      | 221000        | 257000     |  |
| 15     | 71,250                   | 200000   | 31,500        | 85500      | 231500        | 285500     |  |
| 20     | 95,000                   | 200000   | 56,000        | 152000     | 256000        | 352000     |  |
| 25     | 118,750                  | 200000   | 69,500        | 189500     | 269500        | 389500     |  |
| End of | Total premiums paid till | Benefit payable on death / maturity at the end of year |               |            |               |            |  |
| year   | end of year              |  | Variable      |            | Total         |            |  |
|        |                          | Guaranteed   | Scenario<br>1 | Scenario 2 | Scenario<br>1 | Scenario 2 |  |
| 25     | 118,750                  | 100,000  | 69,500        | 189500     | 169500        | 289500     |  |

Illustration 2: Table No 133

Age at entry: 35 years Policy Term: 25 years Sum Assured: Rs.1,00,000/-

Sum Assured: Rs.1,00,000/Premium Paying term: 25 years
Mode of premium payment: Yearly
Annual Premium: Rs.5,453 /-

| End Of<br>Year | Total Premiums Paid Till<br>End Of Year | Benefit Payable On Death/Maturity At The End Of<br>Year |               |            |               |            |  |
|----------------|---|---|---------------|------------|---------------|------------|--|
|                |   | Guaranteed  | Variable      |            | Total         |            |  |
|                |   |   | Scenario<br>1 | Scenario 2 | Scenario<br>1 | Scenario 2 |  |
| 1              | 5453                                    | 300000  | 2,100         | 5,700      | 302100        | 305700     |  |
| 2              | 10906                                   | 300000  | 4,200         | 11,400     | 304200        | 311400     |  |
| 3              | 16359                                   | 300000  | 6,300         | 17,100     | 306300        | 317,100    |  |
| 4              | 21812                                   | 300000  | 8,400         | 22800      | 308400        | 322800     |  |
| 5              | 27265                                   | 300000  | 10,500        | 28500      | 310500        | 328500     |  |
| 6              | 32718                                   | 300000  | 12,600        | 34200      | 312600        | 334200     |  |
| 7              | 38171                                   | 300000  | 14,700        | 39900      | 314700        | 339900     |  |
| 8              | 43624                                   | 300000  | 16,800        | 45600      | 316800        | 345600     |  |
| 9              | 49077                                   | 300000  | 18,900        | 51300      | 318900        | 351300     |  |
| 10             | 54530                                   | 300000  | 21,000        | 57000      | 321000        | 357000     |  |
| 15             | 81795                                   | 300000  | 31,500        | 85500      | 331500        | 385500     |  |
| 20             | 109060                                  | 300000  | 56,000        | 152000     | 356000        | 452000     |  |
| 25             | 136325                                  | 300000  | 69,500        | 189500     | 369500        | 489500     |  |
| End Of<br>Year | Total Premiums Paid Till<br>End Of Year | Benefit Payable On Death/Maturity At The End Of<br>Year |               |            |               |            |  |
|                |   | Guaranteed  | Variable      |            | Total         |            |  |
|                |   |   | Scenario<br>1 | Scenario 2 | Scenario<br>1 | Scenario 2 |  |
| 25             | 136325                                  | 100000  | 69500         | 189500     | 169500        | 289500     |  |

- i) This illustration is applicable to a non-smoker male/female standard (from medical, life style and occupation point of view) life.
- ii) The non-guaranteed benefits (1) and (2) in above illustration are calculated so that they are consistent with the Projected Investment Rate of Return assumption of 6% p.a. (Scenario 1) and 10% p.a. (Scenario 2) respectively. In other words, in preparing this benefit illustration, it is assumed that the Projected Investment Rate of Return that LICI will be able to earn **throughout the term of the policy** will be 6% p.a. or 10% p.a., as the case may be. The Projected Investment Rate of Return is **not guaranteed**.
- iii) The main objective of the illustration is that the client is able to appreciate the features of the product and the flow of benefits in different circumstances with some level of quantification. iv)Future bonus will depend on future profits and as such is not guaranteed. However, once bonus is declared in any year and added to the policy, the bonus so added is guaranteed.